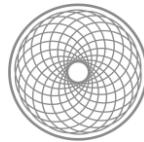


# LUCA MARTINI

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## CIO / IT DIRECTOR | DIGITAL TRANSFORMATION & INNOVATION LEADER

Digital Transformation & IT leader with 20+ years of experience driving large-scale technology initiatives across manufacturing, automotive, energy, and industrial sectors. Expert in managing complex IT ecosystems (ERP, MES, CRM, eCommerce, Cloud, IoT) and aligning IT strategy with business goals. Proven track record in global leadership, cost optimization, and high-impact digital transformation projects. Recognized for bridging business and technology, fostering innovation, and building high-performing international teams.

### CORE COMPETENCIES

- IT Strategy & Governance
- Digital Transformation Leadership
- Business Process Reengineering
- Budget & Cost Control
- Vendor & Stakeholder Management
- Cloud & Infrastructure Optimization
- Cybersecurity & Compliance
- Data-Driven Decision Making
- Global Team Leadership & Mentorship
- ERP & CRM Integration

### PROFESSIONAL EXPERIENCE

#### GROUP IT APPLICATION MANAGER – DIGITAL TRANSFORMATION & ERP INTEGRATION

METANO NORD HOLDING (TURNOVER: €600M), MILAN, APRIL 2023 TO PRESENT

- Lead IT applications department in a multi-company group with high-volume customer onboarding.
- Manage a team of more than 10 professionals, ensuring operational continuity and scalable solutions.
- Oversaw ERP and CRM integrations supporting 2,000+ new customers/month.
- Directed digital transformation initiatives and complex system migrations with zero critical downtime.
- Act as trusted partner to executive management, translating business needs into efficient IT solutions.

#### GLOBAL IT MANAGER – AUTOMOTIVE BUSINESS UNIT

SENSATA TECHNOLOGIES (TURNOVER: \$3.5B), MILAN, SEPTEMBER 2015 TO MARCH 2023

- Spearheaded global IT solution development across infrastructure, e-commerce, mobile apps, and databases.
- Drove competitive IT ecosystems that reduced costs and accelerated time-to-market.
- Delivered advanced data-driven reporting for the Director of Global Business Development.
- Implemented IT governance practices ensuring security, compliance, and operational excellence.
- Led global teams in China, USA, India, Germany, and Ireland, fostering talent growth and knowledge sharing.

#### EUROPEAN IT MANAGER

SCHRADER ELECTRONICS (TURNOVER: \$500M), MILAN, JANUARY 2014 TO SEPTEMBER 2015

- Partnered with Head of European Business Development to close market gaps via IT innovation.
- Designed and implemented infrastructure, e-commerce, mobile, and digital solutions across Europe.
- Enhanced strategic decision-making through data-driven reporting and business intelligence tools.

**DEVELOPER & PROJECT MANAGER – BUSINESS INTELLIGENCE EXPERT**

PIPELINE S.R.L. & OTHER COMPANIES, MILAN, SEPTEMBER 2000 TO DECEMBER 2013

- Led full software development lifecycle for pharma, automotive, and Industry 4.0 sectors.
- Delivered software solutions used by hundreds of business users, optimizing operational efficiency.
- Managed BI projects from design to deployment, ensuring alignment with business requirements.

**EDUCATION**

MBA – MASTER OF BUSINESS ADMINISTRATION, UNIVERSITÀ CATTOLICA DEL SACRO CUORE, MILAN · 2015–2017

MASTER IN MANAGEMENT & CORPORATE STRATEGY, UNIVERSITÀ CATTOLICA DEL SACRO CUORE, MILAN · 2015–2016

BSc – IT ENGINEERING, UNIVERSITÀ UNINETTUNO, ROME · 2017–2021

IT PROFESSIONAL DIPLOMA, ITIS C. FACCHINETTI, CASTELLANZA · 1995–2000

**LANGUAGES**

Italian: Native

English: C1 – Professional Working Proficiency

**AWARDS & RECOGNITION**

Multiple awards at Sensata for outstanding IT contributions and cross-functional leadership.

**OTHER INFORMATION**

Interests: Movies, Technology, Personal and professional development

References available upon request